



Securing the Supply Chains:

Methodologies, Solutions & Case Studies



VeriSupply,
a division of Sensitel Inc.

The Risk Management Company

- Protecting manufacturers by enabling rapid response to supply chain threats.



- **Manage Risks**

- Quickly respond to supply disruptions
- Discover and Monitor new Suppliers around the world
- Aid in Global IPR investigations & discovery

- **Integrity of Distribution Chains**

- Monitor condition of products in storage and in transit
- Monitor location of products
- Crisis Response

- **Create Competitive Advantage**

- Reduce Costs and Carbon Footprint
- Track key competitors
- Benchmark pricing
- Model developing rare supply risks

Helping Companies Execute in an Uncertain World

Risk Management

Effective Risk Management includes:

- **Identifying and recognizing sources of uncertainty**
- **Measuring and assessing the frequency of occurrence severity of impact of an event**
- **Evaluating alternative approaches to mitigate or take advantage of the risk**

Risk Management Framework

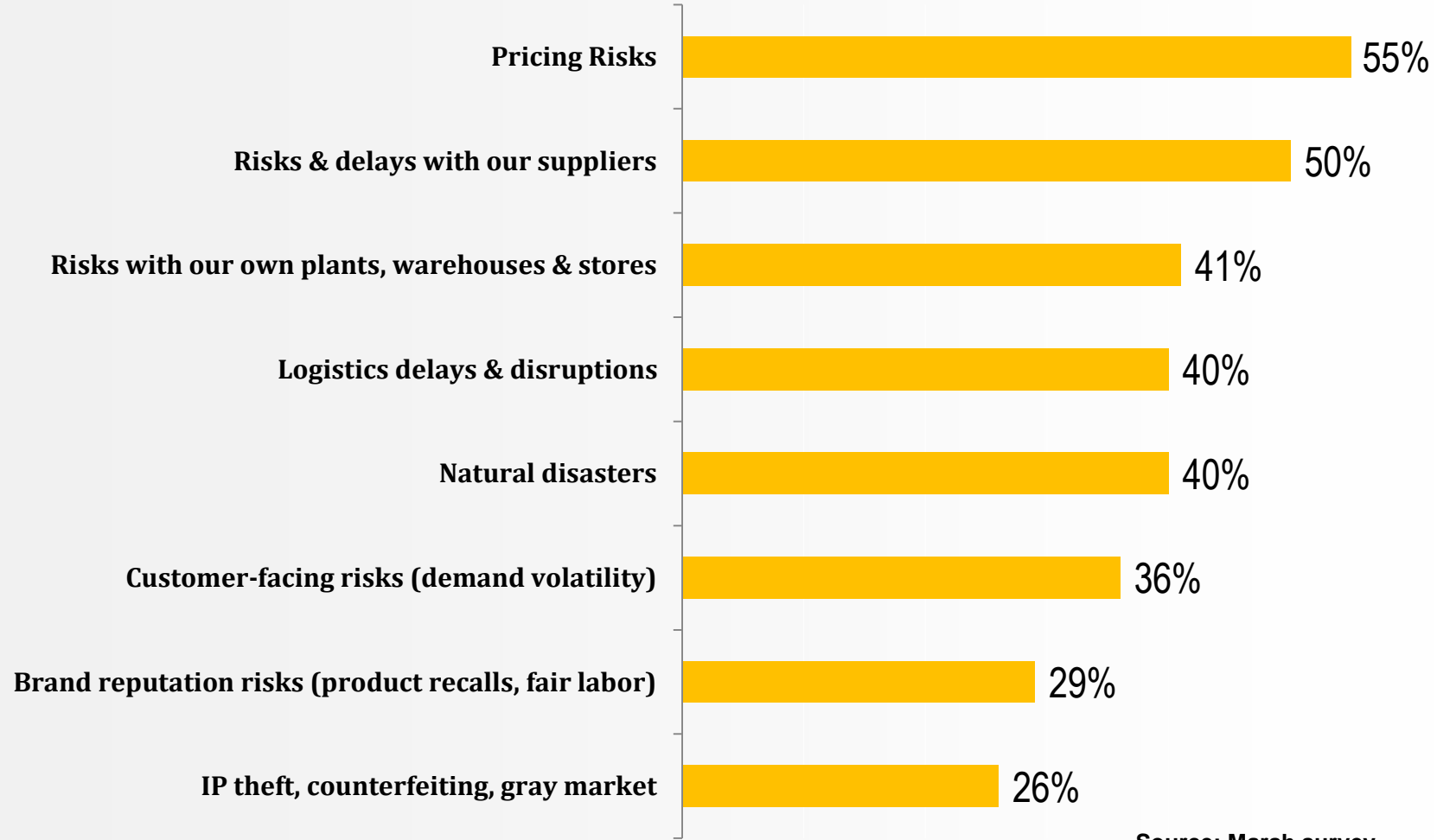


Typical Risk Management Actions

Type of Risk	Typical Action
Hazard risks (property/casualty, environmental, liability)	Insurance, mitigation plans, scenario planning
Financial risks (Currency, Interest rate, commodity prices, credit, liquidity)	Financial derivatives, asset allocation adjustments
Operating risks (Inventory, supply chain, capacity, systems)	Supply chain management, alternative sourcing, backup/redundant systems
Organizational risks (Governance gaps, wrong org. structure, Talent/morale, M&A integration)	Governance checks & balances, org structure realignment, talent measurement & investment
Strategic risks (Technology, brand collapse, disruptive competitors, stagnation, customer shift, new project risk)	Double betting, M&A, crisis management, early warning systems, proprietary information, smart product/project sequencing, demand innovation,

Source: Mercer Consulting

Top Supply Chain Risk Factors



Source: Marsh survey

Enterprise Wide Risk Management Steps

- Create a cross-functional supply chain risk team that looks end-to-end.
- Embed risk management activities and responsibilities into existing ..supply chain processes and functions; create consistency across the organization.
- Build up analytics and risk metrics.
- Extend the risk manager role.

Closing thoughts.....

“Organizations make money by taking risk and lose money by not effectively managing risk.”



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